

# END-USER EARLY ORDER PROGRAM

Effective Dates: October 1, 2018 through December 15, 2018



## START 2019 RIGHT:

Order early and get the best deals on proven performers from PBI-Gordon!

BONUS BOOSTER		
Rebate Level	Minimum Rebate	Rebate Bonus*
LEVEL I	\$500 - \$999	15%
LEVEL II	\$1,000+	25%

\*Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

### 2018 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2018 and December 15, 2018.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

### REDEMPTION: To be eligible to receive your rebate, complete the following:

- 1) Complete the online form at [EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com).
- 2) All claims and W-9s must be submitted no later than January 31, 2019.
- 3) If online form is not available, complete the attached form and mail with copies of invoices to: PBI-Gordon Attn: End-User EOP, P.O. Box 014090, Kansas City, MO 64101
- 4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 5) Rebates will be paid by July 31, 2019.
- 6) Rebates may be issued in the form of a check or distributor credit. If you want a check sent directly to you, you must provide a W-9 by January 31, 2019 or it will default to distributor credits.

### PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.



[EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com)



# 2018 END-USER EARLY ORDER PROGRAM

# CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: OCT. 1-31 REBATE	# OF UNITS	PERIOD 2: NOV. 1 - DEC. 15 REBATE	# OF UNITS	TOTAL REBATE
<b>FUNGICIDES</b>							
Kabuto® Fungicide SC	1 gal.	4 units	\$44.90/unit x	+	\$28.05/unit x	=	
	21.8 fl.oz.	6 units	\$7.45/unit x		\$4.25/unit x		
Segway® Fungicide SC	39.2 fl.oz.	4 units	\$29.05/unit x	+	\$12.45/unit x	=	
NEW Tekken™ Broad Spectrum Fungicide	1 gal.	4 units	\$9.45/unit x	+	\$5.40/unit x	=	
	2.5 gal.	2 units	\$21.20/unit x		\$12.10/unit x		
<b>INSECTICIDES</b>							
Zylam® Liquid Systemic Insecticide	1 qt.	4 units	\$8.55/unit x	+	\$4.15/unit x	=	
<b>HERBICIDES</b>							
Avenue™ South Broadleaf Herbicide for Turfgrass	2.5 gal.	2 units	\$11.10/unit x	+	\$5.55/unit x	=	
Bensumec™ 4 LF Pre-Emergent Grass & Weed Herbicide	2.5 gal.	2 units	\$9.70/unit x	+	\$4.85/unit x	=	
Katana® Turf Herbicide	5 oz.	4 units	\$15.05/unit x	+	\$7.55/unit x	=	
Q4® Plus Turf Herbicide for Grassy & Broadleaf Weeds	30 gal.	1 unit	\$174.65/unit x	+	\$87.30/unit x	=	
	2.5 gal.	2 units	\$14.55/unit x		\$7.30/unit x		
SpeedZone® Broadleaf Herbicide for Turf	275 gal. tote	1 unit	\$862.20/unit x	+	\$431.10/unit x	=	
	30 gal.	1 unit	\$94.10/unit x		\$47.05/unit x		
	2.5 gal.	2 units	\$7.85/unit x		\$3.95/unit x		
SpeedZone® Southern Broadleaf Herbicide for Turf	2.5 gal.	2 units	\$7.40/unit x	+	\$3.70/unit x	=	
	1 gal.	4 units	\$3.00/unit x		\$1.50/unit x		
NEW SpeedZone® Southern EW Broadleaf Herbicide for Turf**	30 gal.	1 unit	\$78.65/unit x	+	\$39.30/unit x	=	
	2.5 gal.	2 units	\$6.55/unit x		\$3.30/unit x		
	1 gal.	4 units	\$2.65/unit x		\$1.30/unit x		
Surge® Broadleaf Herbicide for Turf	30 gal.	1 unit	\$122.40/unit x	+	\$61.20/unit x	=	
	2.5 gal.	2 units	\$10.20/unit x		\$5.10/unit x		
TZone™ SE Broadleaf Herbicide for Tough Weeds	30 gal.	1 unit	\$165.00/unit x	+	\$67.00/unit x	=	
	2.5 gal.	2 units	\$10.20/unit x		\$4.90/unit x		
<b>TOTAL =</b>							

\*Orders below each unit minimum will not qualify for the rebate for that specific package size only. \*\*Pending state registrations.

**TOTAL REBATE** 

## PREFERRED REBATE:

- Distributor Credit
- Check (must provide W-9 by January 31, 2019)

Please indicate your professional industry:

- Golf
- Lawn & Landscape
- Sod Farm
- Sports Turf
- Other



REBATE TOTALS

Rebate Level	Total Rebate	Rebate Bonus	Bonus
LEVEL I \$500 - \$999	x	15%	\$
LEVEL II \$1,000+		25%	\$
		<b>GRAND TOTAL</b>	<b>\$</b>

CONTACT INFORMATION

Submit online by January 31, 2019 at **EOP.PBIGordonTurf.com** OR complete this form, include a W-9 and invoice copies, and mail to PBI-Gordon, Attn: End-User EOP, P.O. Box 860350, Shawnee, KS 66286. Postmark must be no later than January 31, 2019.

Date form completed: \_\_\_\_\_ Business Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_ Business Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Distributor Name: \_\_\_\_\_

Distributor Rep: \_\_\_\_\_

**EOP.PBIGordonTurf.com**



Employee-Owned